



Department Source: Economic Development

To: City Council

From: City Manager & Staff

Council Meeting Date: July 7, 2025

Re: Authorizing a Lease Agreement with New Cingular Wireless PCS, LLC to provide Wireless Services at Columbia Regional Airport.

### Executive Summary

Staff is requesting Council authorize the City Manager to execute a Lease agreement with New Cingular Wireless PCS, LLC to install and operate telecommunications equipment at Columbia Regional Airport.

### Discussion

New Cingular Wireless PCS, LLC requests to install, operate, maintain, upgrade, inspect, replace and install a Distributed Antenna System ("DAS"), to provide wireless services to the property, its customers, and visitors, at the Columbia Regional Airport for a ten-year period with the option to automatically renew for two (2) additional and successive five (5) year terms. New Cingular Wireless PCS, LLC will pay a monthly license fee of \$416.67, with an increase of 15% after five (5) years, and on each five (5) year anniversary. This system will enhance the cell phone signal coverage for customers and users at Columbia Regional Airport.

### Fiscal Impact

Short-Term Impact: The agreement will generate \$5,000 per year in revenue for the first five years, with a 15% increase beginning with year 6.

Long-Term Impact: None

### Strategic & Comprehensive Plan Impact

Strategic Plan Impacts:

Primary Impact: Reliable Infrastructure, Secondary Impact: Organizational Excellence, Tertiary Impact: Not Applicable

Comprehensive Plan Impacts:

Primary Impact: Inter-Governmental Cooperation, Secondary Impact: Land Use & Growth Management, Tertiary Impact: Infrastructure

### Legislative History

Date	Action
	None

### Suggested Council Action

Authorize the City Manager to execute a lease agreement with Cingular Wireless PCS, LLC to install and operate telecommunications equipment at Columbia Regional Airport.