



City of Columbia

701 East Broadway, Columbia, Missouri 65201

Department Source: City Utilities - Solid Waste

To: City Council

From: City Manager & Staff

Council Meeting Date: October 20, 2025

Re: Authorizing an agreement with Community Leasing Partners, a Division of Community First National Bank, for the lease of four front load refuse trucks for use by the Solid Waste Division; authorizing an agreement with Elliott Equipment Company for maintenance of the four leased front load refuse trucks.

Executive Summary

Staff has prepared for Council consideration a resolution authorizing the City Manager to execute agreements with Elliott Equipment Company and Community Leasing Partners, a Division of Community First National Bank for the lease and maintenance of a four front load refuse trucks for a five (5) year term lease with a balloon payment due one month following the sixtieth (60) payment.

Discussion

City Purchasing issued Request for Proposal 12/2025 to lease of four front load refuse trucks to be used by the Solid Waste Division. The front load refuse trucks are critical pieces of equipment in commercial refuse collection operations. These front load refuse trucks are operated six days per week and help Solid Waste collections service commercial customers. The proposal from Elliott Equipment Company with lease financing through Community Leasing Partners, a Division of Community First National Bank, was selected as the lowest and best option. The proposal for four front load refuse trucks is \$29,150.26 per month (\$349,803.12 per year) as the lowest and best bid.

Staff is requesting approval to lease this equipment as leasing provides for less capital outlay and more rapid turnover of the equipment. This results in less down time of the equipment and reduces the overall lifetime maintenance and repair expenses.

The agreement with Community Leasing Partners, a Division of Community First National Bank, is for the actual lease of the equipment. The agreement with Elliott Equipment Company is for maintenance of the equipment.

Fiscal Impact

Short-Term Impact: The cost for the lease is \$29,150.26 per month, \$349,803.12 annually, there is no additional cost for the service.

Long-Term Impact: The cost for the lease is \$29,150.26 per month, \$349,803.12 annually. The total cost for the lease agreement over the 5-year period is \$1,841,276.00. At the end of the 5-year period, the Solid Waste Utility can end the lease and return the vehicles to Elliott Equipment or make a \$461,939.28 payment and retain the vehicles.



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Strategic & Comprehensive Plan Impact

Strategic Plan Impacts:

Primary Impact: Reliable and Sustainable Infrastructure, Secondary Impact: Secondary, Tertiary Impact: Not Applicable

Comprehensive Plan Impacts:

Primary Impact: Environmental Management, Secondary Impact: Infrastructure, Tertiary Impact: Not Applicable

Legislative History

Date	Action
N/A	N/A

Suggested Council Action

Approve the resolution.