



# City of Columbia

701 East Broadway, Columbia, Missouri 65201

Department Source: City Manager - Airport

To: City Council

From: City Manager & Staff

Council Meeting Date: December 1, 2025

Re: : Authorize an Airport Lease Agreement with United Airlines, Inc.

## Executive Summary

Authorize the City Manager to execute an Airport Lease Agreement with United Airlines, Inc., to lease a portion of the Columbia Regional Airport terminal for purposes of conducting its air transportation business for a three-year period.

## Discussion

Staff requests to enter into an agreement with United Airlines, Inc., to lease 877.4 square feet of ticket counter, and airline operations office, at the Columbia Regional Airport, as designated on Exhibits A, B and C of the attached lease agreement. The initial term of the agreement is for three years commencing on September 1, 2025 and will terminate August 31, 2028. The rent shall be \$15.00 per square foot for the first twelve-month period with annual increases identified in the agreement for the following two years. Staff requests that all action taken prior to execution of the agreement be ratified, effective September 1, 2025.

## Fiscal Impact

Short-Term Impact: United Airlines will pay \$13,161.00 for year 1, and subsequent increases for years 2 and 3.

Long-Term Impact:

## Strategic & Comprehensive Plan Impact

### [Strategic Plan Impacts:](#)

Primary Impact: Resilient Economy, Secondary Impact: Reliable and Sustainable Infrastructure, Tertiary Impact: Not Applicable

### [Comprehensive Plan Impacts:](#)

Primary Impact: Mobility, Connectivity, and Accessibility, Secondary Impact: Economic Development, Tertiary Impact: Not Applicable



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## Legislative History

| Date       | Action                                                                                                                                                                                                                                                               |
|------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 09/02/2025 | B230-25 - Authorizing an air services agreement with United Airlines, Inc.                                                                                                                                                                                           |
| 06/05/2017 | B147-17 - Appropriating funds for air service marketing and promotion services per the terms of the agreement with United Airlines, Inc.; authorizing the acquisition of marketing and promotion services from Bucket Media in an amount not to exceed \$250,000.00. |
| 03/20/2017 | B82-17 - Authorizing an air service agreement with United Airlines, Inc.                                                                                                                                                                                             |

## Suggested Council Action

Authorize the City Manager to execute an Airport Lease Agreement with United Airlines, Inc., to lease a portion of the Columbia Regional Airport terminal for a three-year period.