



Kraft Foods

May 5, 2015

Mr. Bernie Andrews
Executive Vice President
Regional Economic Development Inc.
500 East Walnut, Suite 102
Columbia, MO 65201

RE: Kraft Foods Group, Inc. Chapter 100 Application

Dear Mr. Andrews:

On behalf of Kraft Foods Group, Inc. ("Kraft") attached please find an application for support under the Chapter 100 program. As outlined in the application, Kraft is contemplating the investment of \$100 million and retention of at least 350 full-time jobs to modernize and increase capacity at our Columbia, Missouri facility located at 4600 Waco Road.

As discussed previously in our meetings and communications leading up to this application, local support is an important consideration when making decisions related to investments in our production facilities. Towards that end, we are requesting Chapter 100 real and personal property tax abatement with terms of a 75% abatement for a period of 10 years. In addition, our leadership has requested that we memorialize the verbal commitments made during our onsite meetings through a Memorandum of Understanding. Our understanding is that additional project support would include:

- Installation of traffic signals and creation of a new turn lane on Waco Road through collaboration with Missouri Department of Transportation
- Smoothing of the grade at the Waco intersection, which would benefit Kraft, as well as other companies in the area
- Expedited process for project permits and any potential reduction of fees, where applicable
- Establishment of dual-feed electric service at the Waco facility

If you have any questions, or need clarification of any of the above issues, please contact myself at (847) 646-7536 and mmorgan@kraftfoods.com or Patrick Hanlon at (314) 342-3179 and phanlon@deloitte.com.

Very truly yours,

Michael Morgan
Director, Supply Chain Strategy

Missouri Department of Transportation

1511 Missouri Blvd.
P.O. Box 718
Jefferson City, Missouri 65102
573.751.3322
Fax: 573.522.1059
1.888.ASK MODOT (275.6636)

May 10, 2016

Mr. David Nichols, P.E.
Public Works Director
City of Columbia
701 E. Broadway, P.O. Box 6015
Columbia, MO 65205-6015

Dear Mr. Nichols:

We have reviewed your request and are willing to conceptually approve the installation of a traffic signal at the intersection of State Route B.

Final approval will be given with the issuing a permit to preform work on right of way. Before a permit is issued, the following will need to occur:

- Design plans for the Traffic Signal need to be submitted and approved.
- An agreement executed between the City and MoDOT, which includes the City funding the installation and ongoing electrical cost of the signal and MoDOT owning and maintaining the signal once installed.
- Movements at current and future access points along State Route B that can be better served by the signal will need to be restricted.

I believe partnering together to signalize this intersection will allow for increased economic development while improving the roadway safety in the area.

If you have any questions feel free to Trent Brooks, Central District Traffic Engineer, at 573-751-7692 or trent.brooks@modot.mo.gov.

Sincerely,



David T. Silvester, P.E.
District Engineer

