

RENEWAL AGREEMENT

Group Name/Number:

City of Columbia / #30021754

Current Plan Design

Plan Type: Frequency: Choice 12/12/24

Copays:

\$10 Exam/\$20 Materials

RFA & ECL:

\$150 & 150

Lens Option: Current Rates: Renewal Rates*: Scratch-Resistant Coating \$6.57/13.14/14.06/22.49

\$8.06/16.13/17.25/27.60

Alternative Plan Design #1

Plan Type:

Choice 12/12/24

Frequency: Copays:

\$20 Exam/\$20 Materials

Lens Option:

Scratch-Resistant Coating

RFA & ECL:

\$150 & 150

Alternative Rates*:

\$7.23/14,46/15.47/24.74

VSP Open AccessSM Allowances: Examination \$45, Single Vision \$30 Lined Bifocal \$50, Lined Trifocal \$65, Lenticular \$100, Frame \$70, Elective Contact Lenses \$105, Necessary Contact Lenses \$210.

Renewal Options

X Option I.

Renew Current plan designs

___ Option II.

Renew with Alternative Plan Designs #1

Contract Period:

January 1, 2015 - December 31, 2016

To renew your contract and maintain continuous service, please choose the option that best meets your needs, sign and return the Renewal Agreement by e-mail to: uspcentral@vsp.com, or fax to: 916-463-3928 by December 1, 2014. VSP will produce your renewal contract when we have received the Signed Renewal Agreement. Please review the new contract carefully, since some of the provisions may have changed from your prior contract. Additionally, please keep a copy of this Renewal Agreement and accompanying letter, given that they serve as your

Notice of Renewal.

^{*}Rates include all applicable taxes and health assessment fees known as of the date of your renewal.

CITY OF COLUMBIA VOLUNTARY VISION ANALYSIS

Renewal Date: January 1, 2015

FEATURES:	VISION SERVICE PLAN		
Examination Co-Pay:	<u>In Network</u> \$10	Out of Network* \$45	
Frequency of Service:			
Exams		12 Months	
Lenses		12 Months	
Frames	24 M	24 Months	
Basic Lenses:	\$20 Copay then		
Single Vision	100%	\$30	
Bifocal	100%	\$50	
Trifocal	100%	\$65	
Frames:	\$150 Allowance	\$70	
Contacts:			
Necessary	100%		
Cosmetic:	\$150 Allowance	\$105	
Voucher System:	1	No	
Rate Guarantee:			
Tiers:	Current Rates	Renewal Rates	
Employee	\$6.57	\$8.06 32.770	
Employee + Spouse	\$13.14	\$16.13 22.7	
Employee + Child(ren)	\$14.06	\$17.25 32.7	
Family	\$22.49	\$27.60 22.7	

1.49 1.75 2.99 11.50 3.19 11.60 5.11 / 2.55

The above outline is for illustration purposes only. It is not intended to provide specific definitions of the plan's coverage or to determine if specific claims are eligible for payment.

^{*}Maximum amount that member is reimbursed at out of network providers.



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FW: City of Columbia - Vision Renewal

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Grasso, Karen < KGrasso@cbiz.com>

Wed, Aug 6, 2014 at 3:54 PM

To: "crwilson@gocolumbiamo.com" <crwilson@gocolumbiamo.com>

Cc: "Keady, Ed" <EKeady@cbiz.com>, "Miller, Sara" <samiller@cbiz.com>, "Grasso, Karen"

<KGrasso@cbiz.com>

Carol,

Attached is a spreadsheet illustrating your current VSP plan along with current and renewal rates for 1/1/15. As we discussed, I am fairly confident if we approach VBA and UHC we may be able to keep your current rates or even slightly reduce them (particularly with VBA). However, as you know that also may mean some network disruption to employees who might be using a provider that is not participating in one or both of the other networks.

We did receive a plan design option to increase the OV copay from \$10 to \$25 which would represent only a 1.7% increase but I agree that would likely not be preferable to employees.

The City has not had a rate increase for four years on this line of coverage. A review of your claims utilization indicates you are running in excess of 100% of premium with VSP so they are unwilling to make any renewal rate concession. If we decide to market now or hold off until next year we would likely be able to secure at least a 2-year rate guarantee with a new vendor.

Please discuss with Margrace and let us know how you would like us to proceed at your earliest convenience. If you would like to have another conversation we can set up a call!

Thanks, Karen

From: Petty, Racheal

Sent: Wednesday, August 06, 2014 2:14 PM

To: Grasso, Karen

Subject: City of Columbia - Vision Renewal

Vision Analysis 2015.xls 49K May 5, 2016



JACKIE LOWREY
CITY OF COLUMBIA
HOWARD BUILDING
600 E BROADWAY
COLUMBIA, MO 65201

Re: City of Columbia #30021754 / January 1, 2017 Renewal Notification (moved to 2/1/17)

Dear Ms. Jackie Lowrey:

Thank you for being a VSP® Vision Care customer. We put your employees first and guarantee their satisfaction. As the only national not-for-profit vision company, VSP gives you:

- Lowest Employee Out-of-Pocket
- Reduced Healthcare Costs
- 50% off Hearing Aids and Devices through our Partnership with TruHearing

City of Columbia has been a valued VSP client since January 1, 2011 and we currently cover around 746 members. The plan offered is VSP's Choice Plan B which allows for an examination and lens once every 12 months, and frame once every 24 months, with a \$10 exam copayment and a \$20 materials copayment.

Rates include all applicable taxes and health assessment fees known as of the date of your renewal.

To continue VSP's program for this next policy, sign and return the Renewal Agreement to me by e-mail at denise.ellin@vsp.com or fax to 916-463-3928 by October 1, 2016. Please consider VSP your long-term partner in helping you maximize your benefit dollars.

Cordially,

Denise Ellin

Senior Client Manager