# Columbia Community Land Trust

## BUDGET VS. ACTUALS: FY 2019 BUDGET - FY19 P&L

January - December 2019

| | TOTAL | | | |
|---|---|---|---|---|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Revenue | | | | |
| Donations | 3,538.19 | 5,000.00 | -1,461.81 | 70.76 % |
| Donations - InKind | 62,381.66 | | 62,381.66 | |
| Government Grants | | 10,250.00 | -10,250.00 | |
| Ground Lease Fees | 2,200.00 | 4,940.00 | -2,740.00 | 44.53 % |
| Home sales proceeds | | | | |
| Capitalization of CHDO Home Sales | 2,000.00 | 4,000.00 | -2,000.00 | 50.00 % |
| **Total Home sales proceeds** | **2,000.00** | **4,000.00** | **-2,000.00** | **50.00 %** |
| Unapplied Cash Payment Revenue | 0.00 | 17,450.44 | -17,450.44 | 0.00 % |
| **Total Revenue** | **$70,119.85** | **$41,640.44** | **$28,479.41** | **168.39 %** |
| GROSS PROFIT | **$70,119.85** | **$41,640.44** | **$28,479.41** | **168.39 %** |
| Expenditures | | | | |
| Advertising & Marketing | 13.74 | 1,500.00 | -1,486.26 | 0.92 % |
| Cash & Contingency Reserve | | 10,000.00 | -10,000.00 | |
| Client Assistance | 2,160.18 | | 2,160.18 | |
| Conference Expense | | 1,000.00 | -1,000.00 | |
| Insurance | 1,529.00 | 5,650.00 | -4,121.00 | 27.06 % |
| Interest Expense | | 650.00 | -650.00 | |
| Membership Dues & subscriptions | | 100.00 | -100.00 | |
| Office Supplies & Software | 755.00 | 500.00 | 255.00 | 151.00 % |
| Professional Services | | | | |
| Accounting fees | 1,200.00 | 6,800.00 | -5,600.00 | 17.65 % |
| Legal Fees | 2,276.00 | 3,500.00 | -1,224.00 | 65.03 % |
| Professional Fees | 64.50 | | 64.50 | |
| **Total Professional Services** | **3,540.50** | **10,300.00** | **-6,759.50** | **34.37 %** |
| Purchases | 997.50 | | 997.50 | |
| Repairs & Maintenance | 2,330.35 | 3,500.00 | -1,169.65 | 66.58 % |
| Taxes & Licenses | 10.50 | 11.25 | -0.75 | 93.33 % |
| Travel | 1,007.24 | 1,700.00 | -692.76 | 59.25 % |
| Unapplied Cash Bill Payment Expenditure | 0.00 | | 0.00 | |
| **Total Expenditures** | **$12,344.01** | **$34,911.25** | **$ -22,567.24** | **35.36 %** |
| NET OPERATING REVENUE | **$57,775.84** | **$6,729.19** | **$51,046.65** | **858.59 %** |
| NET REVENUE | **$57,775.84** | **$6,729.19** | **$51,046.65** | **858.59 %** |