January 19, 2021

via email only

Columbia Community Land Trust Attn: Darcie Clark and Randy Cole

darcie.clark@como.gov randall.cole@como.gov

> Legal Representation of Columbia Community Land Trust Re:

Response to RFP for Legal Services

Dear Ms. Clark and Mr. Cole,

On behalf of the law firm of Haden & Colbert, I am pleased to be able to submit a response to your recent RFP for legal services for the Columbia Community Land Trust. Please consider this letter to serve as our response.

The hourly rates at which we propose to provide legal services to the Columbia Community Land Trust on real estate and corporate matters are as follows:

Caleb Colbert \$230/hour Kayden Guymon \$185/hour Paralegal/Staff \$75/hour

We believe these rates are very competitive with current rates in the Columbia market for legal services considering our focus on real estate, construction and corporate matters, as well as our experience in successfully closing complex real estate transactions. Please also know that these rates are discounted from our standard hourly rates.

If you have any questions or would like to discuss further, please feel free to contact us at your convenience. I have appreciated the opportunity to be of service in the past and hope to be able to continue to serve you in the future.

Sincerely,

R. Caleb Colbert