



Department Source: Finance

To: City Council

From: City Manager & Staff

Council Meeting Date: May 1, 2023

Re: Amending an agreement with Job Point for workforce development services and programs.

## Executive Summary

Authorize the City Manager to amend the funding agreement with Job Point to support their purchase of a training simulator, software, and provide funding for Job Point HiSET program.

## Discussion

The In January 2022, Job Point requested \$200,000 from the City of Columbia, and was approved for the following purchases:

- Salesforce software support from Provisio Partners - \$8,100 (fully spent)
- Commercial Driver's License (CDL) Simulator for Highway Heavy Construction course - \$75,000 (spent \$70,812)
- Real Estate Property at 410 Wilkes Boulevard - \$85,000 (unspent)
- Professional Fees and Renovations for 410 Wilkes Boulevard - \$31,900 (unspent)

It has been determined repairs needed for the property at 410 Wilkes were well beyond the scope initially expected, and the property would not meet the capacity needed for the rapidly growing program enrollments Job Point is experiencing today. Therefore, to date, \$121,088 from the City remains unspent. Job Point respectfully requests to reallocate these funds to our innovative Columbia Builds Youth initiative.

As noted above, Job Point's enrollments are increasing at a fast pace due to a new partnership with the Columbia Public Schools. Trials to date have had strong results. Through workforce development services aimed at good jobs, the proposed program will ultimately reduce dependence on human services and referrals to juvenile justice for local youth. This novel project is aimed at assisting students who have not thrived in the traditional high school environment and been identified as not likely to graduate.

This project directly addresses the City of Columbia's Strategic Plan, specifically the Inclusive Community and Resilient Economy strategies. This project also addresses two Strategic Plan Priority Areas of the City's FY 2020-2024 CDBG and HOME Consolidated Plan (construction of new energy efficient, affordable and owner-occupied housing; and vocational training for low income populations that are unemployed or underemployed with priority for low-income at risk minority populations).



# City of Columbia

701 East Broadway, Columbia, Missouri 65201

Job Point's request maintains the intent of the original proposal: to support the growth of Job Point programs and serve more individuals overcome significant barriers and become productive, tax-paying and valued members of our community's workforce.

## Fiscal Impact

Short-Term Impact: No impact difference from the original proposal of \$200,000

Long-Term Impact: N/A

## Strategic & Comprehensive Plan Impact

### Strategic Plan Impacts:

Primary Impact: Primary, Secondary Impact: Secondary, Tertiary Impact: Tertiary

### Comprehensive Plan Impacts:

Primary Impact: Primary, Secondary Impact: Secondary, Tertiary Impact: Tertiary

## Legislative History

Date	Action
03/21/2022	B82-22 Authorizing an agreement with Job Point to fund the purchase of a training simulator, software, and the acquisition and renovation of real estate; amending the FY 2022 Annual Budget by appropriating funds.

## Suggested Council Action

Approve the amended agreement with Job Point