



# Quote

Date:	3/26/2026
Valid Until	60 Days
Quote #:	SWF03182026E
Customer ID:	Columbia PD

**Customer:**

City of Columbia  
 Police Department  
 600 East Walnut St  
 Columbia MO  
 65201  
 573 874 7652

**Quote/Project Description**

Proposal for XL-200P Dual Band Portable Radios  
 XL-200M Dual Band Mobile Radios  
 XL-200M Dual Band Dual Control Mobile Radios

**Presented by:**

Wayne Farro Regional Sales Manager  
 Rick Wolochatiuk VP Sales

Item	Quantity	Description	List	Discount	Unit Sale	Extended Sale
1	230	<b>L3Harris XL-200P Portable Radio</b> <i>Includes</i> Dual Band VHF+700/800MHz Phase 1 & 2 Phase 2 Trunking Two 4800 MAH Hi Capacity Batteries In Band GPS Multi-Key AES/DES Encryption Over the Air Programming Over the Air Rekeying MultiBand Flex Antenna Speaker Microphone Metal Belt Clip Desk Top Rapid Charger	\$ 10,381.00	One Time New Customer Discount	\$ 6,747.65	\$ 1,551,959.50
2	73	<b>L3Harris XL-200M Mobile Radio</b> <i>Includes</i> XL-CH Control Unit Dual Band VHF+700/800 MHz Over the Air Programming Over the Air Rekeying Multi-Key AES/DES Encryption XL Microphone External Speaker Universal Mount Kit	\$ 12,045.00	One Time New Customer Discount	\$ 7,347.45	\$ 536,363.85
3	73	<b>EM-Wave Multi Band Mobile Antenna Kit</b>	\$ 216.99	One Time	\$ 81.57	\$ 5,954.43
4	38	<b>L3Harris XL-200M Dual Control Mobile Radio</b> <i>Includes</i> Two XL-CH Control Units Dual Band VHF+700/800 MHz Over the Air Programming Over the Air Rekeying Multi-Key AES/DES Encryption Two XL Microphones Two External Speakers Universal Mount Kits	\$ 14,534.00	One Time New Customer Discount	\$ 8,865.74	\$ 336,898.12
5	38	<b>EM-Wave Multi Band Mobile Antenna Kit</b>	\$ 216.99	One Time	\$ 81.57	\$ 3,099.57
<b>Special Notes and Instructions</b>						
NOTE: Customer to program and install the radios. Special Pricing is a One Time Offer						
<b>Total</b>						<b>\$ 2,434,275.47</b>

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Quote subject to Ci standard terms and conditions.

Submit Purchase Order to:

Communications International  
 4450 US Highway 1  
 Vero Beach, FL 32967  
[www.ask4ci.com](http://www.ask4ci.com)

Quote accepted:

Signature \_\_\_\_\_

Print Name \_\_\_\_\_

**QUOTE TERMS AND CONDITIONS:**

1. Quotes are exclusive of all installation and programming charges unless expressly stated
2. Title will pass upon shipment, risk of loss will pass upon delivery to purchaser's facility.
3. Ordered equipment may be returned for a full refund, less a 25% restocking fee, if the equipment is returned unused and undamaged in its original packaging within six months after shipment.
4. Prices quoted are valid for the duration as noted above.
5. Net 30 days after invoice
6. Manufacturer's standard equipment warranty (which will be furnished upon request) applies to all ordered equipment. Communication International, Inc. **DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.**
7. Communication International, Inc.'s **TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED, IN NO EVENT WILL COMMUNICATIONS INTERNATIONAL INC. BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.**
8. These terms will prevail over any inconsistent or additional terms on any purchase order submitted by the purchaser.
9. The prices set forth in this Proposal are based on Ci's supplier pricing and the laws and regulations in effect as of the date of this proposal. CI expressly reserves the right to adjust pricing if Ci's supplier pricing increased or if there occurs a Force Majeure event or circumstance. (As that term is defined in the above terms and conditions)





# Quote

Date:	5/6/2026
Valid Until	60 Days
Quote #:	SWF03182026E
Customer ID:	Columbia PD

**Customer:**

City of Columbia  
 Police Department  
 600 East Walnut St  
 Columbia MO  
 65201  
 573 874 7652

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 XL-200M Dual Band Mobile Radios  
 XL-200M Dual Band Dual Control Mobile Radios

**Presented by:**

Wayne Farro Regional Sales Manager  
 Rick Wolochatiuk VP Sales

Item	Quantity	Description	List	Discount	Unit Sale	Extended Sale
1	7	<b>L3Harris XL-200P Portable Radio</b> <i>Includes</i> Dual Band VHF+700/800MHz Phase 1 & 2 Phase 2 Trunking Two 4800 MAH Hi Capacity Batteries In Band GPS Multi-Key AES/DES Encryption Over the Air Programming Over the Air Rekeying MultiBand Flex Antenna Speaker Microphone Metal Belt Clip Desk Top Rapid Charger	\$ 10,381.00	One Time New Customer Discount	\$ 6,747.65	\$ 47,233.55
4	8	<b>L3Harris XL-200M Dual Control Mobile Radio</b> <i>Includes</i> Two XL-CH Control Units Dual Band VHF+700/800 MHz Over the Air Programming Over the Air Rekeying Multi-Key AES/DES Encryption Two XL Microphones Two External Speakers Universal Mount Kits	\$ 14,534.00	One Time New Customer Discount	\$ 8,865.74	\$ 70,925.92
5	8	<b>EM-Wave Multi Band Mobile Antenna Kit</b>	\$ 216.99	One Time	\$ 83.53	\$ 668.25
<b>Special Notes and Instructions</b>						
NOTE: Customer to program and install the radios. Special Pricing is a One Time Offer						
			<b>Total</b>			<b>\$ 118,827.72</b>

Quote subject to Ci standard terms and conditions.  
 Submit Purchase Order to:  
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 4450 US Highway 1  
 Vero Beach, FL 32967  
[www.ask4ci.com](http://www.ask4ci.com)

Quote accepted:

Signature \_\_\_\_\_  
 Print Name \_\_\_\_\_



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5. Net 30 days after invoice
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7. Communication International, Inc.'s TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED, IN NO EVENT WILL COMMUNICATIONS INTERNATIONAL INC. BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.
8. These terms will prevail over any inconsistent or additional terms on any purchase order submitted by the purchaser.
9. The prices set forth in this Proposal are based on Ci's supplier pricing and the laws and regulations in effect as of the date of this proposal. CI expressly reserves the right to adjust pricing if Ci's supplier pricing increased or if there occurs a Force Majeure event or circumstance. (As that term is defined in the above terms and conditions)